

SUCCESS STORY

Trackstar go from founder referral to shortlisted candidates in hours

Fill rate
(%)

100

**Average time-to-hire**
(Days)

19

**Time-to-shortlist**
(Hours)

3



Project overview

Trackstar, an emerging leader in supply chain connectivity, was looking for a tried and trusted partner to unlock access to the best engineering talent in NYC at pace. They came to us through a fellow YC-backed founder – a direct referral, made over Slack, from someone who had already seen us deliver six successful engineering placements firsthand. Within minutes of that introduction, the search was underway.

We placed a Solutions Engineer within three weeks of that introduction. On the strength of that engagement, Trackstar returned with a Software Engineer brief – and on the same day it was shared, we produced a shortlist of five candidates, with the ideal hire identified that afternoon. Success came from meeting the Founder in person, understanding the brief in depth, and having the network and relationships to mobilise highly screened candidates in hours.

About the client

- ✓ Skillset required: Software Engineering
- ✓ Headquarters: New York, NY
- ✓ # of employees: 11-50
- ✓ Relationship start date: 2026
- ✓ Total hires to date: 2
- ✓ Locations: USA

In the customer's words

"The Stott and May team were awesome. They helped us fill two technical roles, both within a month. I only have great things to say, they are easy to work with and incredibly responsive. A ten out of ten service, we will be working with them forever."

Jeremy Schneck, Co-Founder

Completed assignments

Solutions Engineer | Software Engineer